



# Lending guide

Every wave is different. So is every loan. Welcome to Octane.

## Our core values



# Lending guide

#### **Bridging**

#### What floats our boat?

- Acquisition finance
- First time landlords
- Foreign nationals
- Complex borrowers and properties
- Vacant properties
- Change of use
- Adverse credit

#### **Typical Criteria**

- Loans from £150k up to £25m
- Up to 70% max LTV (65% commercial)
- Flexible on term
- Flexible interest options
- No exit penalties

### Acceptable security

- All types of residential property
- Semi-commercial property
- Commercial property
- Blocks of flats
- HMOs
- Student lets



#### **Buy to Let**

#### What floats our boat?

- First time landlords
- Foreign nationals
- New builds
- Portfolio refinances
- Adverse credit
- Low yielding properties

#### **Typical Criteria**

- Loans from £150k up to £25m
- Up to 75% max LTV
- Up to 5 year term
- Flexible interest options
- No stress testing only 100% rental cover required

#### Acceptable security

- All types of residential property
- Semi-commercial property
- Blocks of flats
- HMOs
- Student lets



# Service and certainty



Creative and innovative solutions to funding problems

Flexibility to structure bespoke facilities

Straightforward online enquiry with same-day credit back terms













Specialist legal and valuation panels

Experienced team with great track record

Immediate access to decision makers able to complete quickly

## Refurbishment

#### What floats our boat?

- Permitted development schemes
- Conversion of houses into flats
- Conversion of flats to single dwelling
- Full refurbishment of derelict property
- Extensions to existing security
- Change of use

#### **Typical Criteria**

- Loans from £150k up to £25m
- Up to 70% max LTV
- Up to 100% funding of refurbishment costs
- Flexible on term
- Maximum 70% GDV

#### Acceptable security

- All types of residential security
- Semi-commercial properties
- Blocks of flats
- HMOs
- Student lets
- Offices with permitted development
- Commercial assets with residential planning permission



## **Developer Exit**

#### What floats our boat?

- Completed multi-unit schemes
- Schemes nearing PC
- Providing vital equity release for developers day 1 and on sales
- Taking sales/marketing risk post-PC
- Bridge to Let for developers retaining properties

#### **Typical Criteria**

- Loans from £150k up to £25m
- Up to 70% max LTV
- Flexible on term
- Bespoke structuring including cashflowing sales
- Rolled interest added to the loan
- Multiple pricing options

#### Acceptable security

- Multi-unit residential schemes
- Semi-commercial schemes
- Completed permitted development schemes
- No max unit value
- Will take commercial views on availability of warranties
- Pre or post marketing launch



## Why Octane

- Octane Capital are the company that pioneered #3rdGen lending - specialist property finance where experience and expertise deliver.
- We're the first UK property lender to launch a 'product-less' proposition whereby we assess and structure every loan individually rather than simply price according to Loan to Value (LTV).
- Collectively, our team have completed more than £4bn of loans and over 5,000 separate transactions – a number of which have been recognised as the most complex in the market.
- Since launching in May 2017, we've proved the strength of our proprietary #3rdGen lending model to brokers time and again - completing more than £0.75bn of loans.

 Having no products empowers us to effortlessly navigate and structure short term loans – and overcome obstacles that stop traditional lenders in their tracks.

"We look at each application from the widest possible view. We believe this is how specialist lending should be. We look at deals holistically and come up with a truly bespoke solution."

Jonathan Samuels CEO, Octane Capital

## Our process



Simply complete our online Enquiry Form or download and email to us



Broker completes Application Form (no borrower signature needed)

Borrower submits ID and signs online



Provide remaining pre-offer items from the credit update

Instruction of Solicitors

Instruction of Valuation Report (or can be done earlier)



Our Solicitors will issue the formal loan offer to the client's solicitors to be signed and witnessed

Remaining post offer conditions are satisfied



Our Solicitors will send funds for completion

Procuration Fee and Broker Fee paid the same day

# Call us on 01403 272625

Octane Capital Ltd • 3 Angel Square, London EC1V 1NY 0345 222 9009 • deals@octanecapital.co.uk • octanecapital.co.uk

